



# AFL-CIO

AMERICA'S UNIONS

**American Federation  
of Labor and  
Congress of Industrial  
Organizations**

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February 13, 2018

Mr. Daniel D. Reynolds, President  
Broward County AFL-CIO  
1700 N.W. 66th Avenue, Suite 100  
Plantation, FL 33313

Dear Brother Reynolds:

I am writing to let you know that the AFL-CIO has created the Union Plus Mortgage Company (UPMC) to provide union families the opportunity to achieve the American Dream of homeownership.

Since UPMC is a new company, many union members are not yet aware of the company and its many benefits. I thought it would be useful to provide you with the details of the program so that you can share it with your membership.

The Union Plus Mortgage Company is owned by the AFL-CIO and a group of affiliated unions; all profits remain in the labor movement. The UPMC loan officers will be unionized so members who access the program can be assured that they will be treated as part of the union family. Every union family that uses the program has access to:

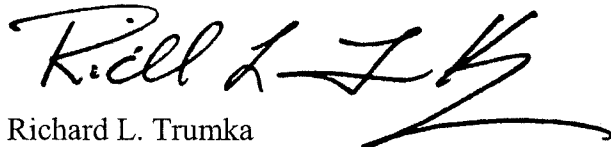
- The Union Plus Mortgage Assistance Program which can help your members make their mortgage payments in times of need;
- Competitive rates combined with exceptional customer service and sound financial guidance;
- A \$500 gift card after closing; and
- Additional benefits for first-time homebuyers.

To learn more about UPMC, call 1-855-UNION 53(855-864-6653) or visit [unionplasmortgage.com](http://unionplasmortgage.com).

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February 13, 2018  
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The mortgage process can be intimidating and union families are looking for businesses they can trust. Make sure to communicate to your union leaders and members about this important new union-owned company. There are resources and ideas in the attached note from James Barber, the president of Union Plus Mortgage Company.

In solidarity,

A handwritten signature in black ink, appearing to read "Richard L. Trumka". The signature is fluid and cursive, with a long horizontal stroke at the end.

Richard L. Trumka  
President

RLT/CN/nm

Attachment

